



The Baltimore Regional Chapter of the National Association of Women Business Owners (NAWBO-BRC) is pleased to announce its Barbara Balter Entrepreneurial Spirit Scholarship program. This year, we will award a scholarship to two female high school seniors or college students who have demonstrated entrepreneurial talents and live in the State of Maryland. The scholarship award amount is \$1,000.

Students interested in being considered should complete the Scholarship Application available at www.nawbobrc.org and provide a description of their business or entrepreneurial project. Eligible applicants must meet the following criteria:

- **Be a female high school senior planning to attend college or trade school or a college student in 2012**
- **If a high school senior, you must graduate in Spring 2012 and have taken or be scheduled to take the SAT examination**
- **Submit a fully completed scholarship application**
- **The business or entrepreneurial project must be ongoing or have occurred in the past and demonstrate “Entrepreneurial Spirit”**
- **Attend the NAWBO-BRC Scholarship Awards Ceremony on June 26, 2012**

Scholarship applications should be mailed to the address located on the application and must be **postmarked no later than April 20, 2012**. We recommend each applicant retain a copy of their entry information and notify us should they not receive an acknowledgment letter within two weeks of mailing the entry. The evaluation committee will consist of members of NAWBO-BRC. Scholarship recipients will be notified by May 18, 2012, and the awards will be presented at our Scholarship Awards Ceremony.

Past scholarship recipients include young women who have:

- Raised and sold sheep
- Designed and sold hand-made jewelry
- Provided a food program for the homeless
- Created and implemented a Spanish speaking program for children

For additional information regarding NAWBO-BRC’s scholarship program, please call me at 410-470-8484 or e-mail me at alice.l.roberts@bge.com. We appreciate your time in helping to identify these talented entrepreneurial students and look forward to a successful scholarship program

Sincerely,

Alice Loving Roberts

NAWBO - Baltimore Regional Chapter
Scholarship Committee Chair

2400 Boston Street, Suite 102, Baltimore, MD 21224
www.nawbobrc.org - Voice: 410.876.0502 – Fax: 410.654.9734
For more info email: info@nawbobrc.org

**NATIONAL ASSOCIATION OF WOMEN BUSINESS OWNERS
BALTIMORE REGIONAL CHAPTER**

Barbara Balter Entrepreneurial Spirit Scholarship Application 2012

Please tell us about yourself (please print):

<i>Name</i>		
<i>Street Address</i>		
<i>City</i>		
<i>State</i>		
<i>Zip Code</i>		
<i>Phone</i>		
<i>E-Mail</i>		
<i>High School or College</i>	<i>Name</i>	
	<i>Address</i>	
<i>SAT Exam Date, if a Senior</i>		
<i>Guidance Counselor</i>	<i>Name</i>	
	<i>Phone</i>	

VERIFICATION*

I VERIFY THAT THIS STUDENT HAS DEVELOPED THE BUSINESS OR ENTREPRENEURIAL PROJECT AS DESCRIBED IN THE ATTACHED APPLICATION DOCUMENT(S).

<i>Signature</i>	
<i>Printed Name</i>	
<i>Title</i>	

**Must be verified by a Guidance Counselor, Business Teacher or School Administrator in order to be considered a complete application.*

Return completed applications to: 2400 Boston Street, Suite 102, Baltimore, MD 21224

Entries must be postmarked no later than April 20, 2012. Entries postmarked after this date will not be considered. Scholarship recipients will be notified by May 18, 2012, and the awards will be presented at our Scholarship Awards Ceremony on June 26, 2012. For questions, please call Alice Loving Roberts at 410-470-8484 or e-mail her at alice.l.roberts@bge.com.

I agree that, should I be selected as a scholarship recipient: (1) details from my entry application may be used in media stories concerning this scholarship event; and (2) I must be present at the Awards Ceremony in order to receive my scholarship award or the award will be forfeited.

Signature of Applicant: _____

An *ENTREPRENEUR*, according to David Robinson in his book, *What is an Entrepreneur?*, is defined as an innovator, a risk taker, a manager and an individualist.

Use the criteria below as you describe the business or entrepreneurial project that you developed during grammar school high school or college. This may be a community, home, school or workplace business or project. The business or project must be ongoing or have occurred in the past. **BUSINESS PLANS FOR FUTURE BUSINESS OR ENTREPRENEURIAL PROJECTS ARE INELIGIBLE AND WILL BE RETURNED.**

1. Fully describe the range and scope of your business or project. Tell us about the ownership of the business. *Note: Businesses owned by two or more scholarship applicants have two choices: (1) The applicants may submit one joint entry and any award would be split evenly among the applicants involved; or (2) only one applicant submits an entry for the business or project.*
2. Please explain what goals you set and if you achieved them in a tangible time frame.
3. Please describe the specific quantifiable results obtained by this business or project (i.e., generated \$5,000 in revenue, enrolled 15 children, raised 25 sheep, trained 20 dogs, added 7 new customers each year, sold 200 cookbooks this year vs. 100 last year, created a Sunday children's reading hour, etc.)
4. Please provide evidence of any special license or permits you needed to operate your business.
5. If you were to undertake this business or project again at a future time, is there anything you would change or do differently? Why?
6. Explain how this business or project demonstrates your "Entrepreneurial Spirit".
7. Documentation, materials, references, testimonials, photos and/or exhibits should be included (as appropriate) to support your application.

Please note: We recommend that a teacher, guidance counselor, school administrator or parent/guardian proofread your application and all documentation prior to submission.