

**NATIONAL ASSOCIATION OF WOMEN BUSINESS OWNERS
BALTIMORE REGIONAL CHAPTER**

Barbara Balter Entrepreneurial Spirit Scholarship Application 2010

Please tell us about yourself (please print):

| | | |
|---------------------------|----------------|--|
| <i>Name</i> | | |
| <i>Street Address</i> | | |
| <i>City</i> | | |
| <i>State</i> | | |
| <i>Zip Code</i> | | |
| <i>Phone</i> | | |
| <i>E-Mail</i> | | |
| <i>High School</i> | <i>Name</i> | |
| | <i>Address</i> | |
| <i>SAT Exam Date</i> | | |
| <i>Guidance Counselor</i> | <i>Name</i> | |
| | <i>Phone</i> | |

VERIFICATION*

I VERIFY THAT THIS STUDENT HAS DEVELOPED THE BUSINESS OR ENTREPRENEURIAL PROJECT AS DESCRIBED IN THE ATTACHED APPLICATION DOCUMENT(S).

| | |
|---------------------|--|
| <i>Signature</i> | |
| <i>Printed Name</i> | |
| <i>Title</i> | |

**Must be verified by a Guidance Counselor, Business Teacher or School Administrator in order to be considered a complete application.*

Return completed applications to: Gia Magliano, Re: Barbara Balter Entrepreneurial Spirit Scholarship, Baltimore's Best Events, 802 Gleneagles Court, Towson, Maryland 21286.

(Entries must be postmarked **no later than March 12, 2010**. Entries postmarked after this date will not be considered. For questions, please call **Gia Magliano** at **410-825-2378** or e-mail **Jola Wodka** at **jwodka@baltimoresbest.net**)

I agree that, should I be selected as a scholarship recipient: (1) details from my entry application may be used in media stories concerning this scholarship event; and (2) I must be present at the Awards Ceremony in June 2010 in order to receive my scholarship award or the award will be forfeited.

Signature of Applicant: _____

An ENTREPRENEUR, according to David Robinson in his book, What is an Entrepreneur?, is defined as an innovator, a risk taker, a manager and an individualist.

Use the criteria below as you describe the business or entrepreneurial project that you developed during grammar school or high school. This may be a community, home, school or workplace business or project. The business or project must be ongoing or have occurred in the past. BUSINESS PLANS FOR FUTURE BUSINESS OR ENTREPRENEURIAL PROJECTS ARE INELIGIBLE AND WILL BE RETURNED.

1. Fully describe the range and scope of your business or project. Tell us about the ownership of the business. *Note: Businesses owned by two or more scholarship applicants have two choices: (1) The applicants may submit one joint entry and any award would be split evenly among the applicants involved; or (2) only one applicant submits an entry for the business or project.*
2. Please explain what goals you set and if you achieved them in a tangible time frame.
3. Please describe the specific quantifiable results obtained by this business or project (i.e., generated \$5,000 in revenue, enrolled 15 children, raised 25 sheep, trained 20 dogs, added 7 new customers each year, sold 200 cookbooks this year vs. 100 last year, created a Sunday children's reading hour, etc.)
4. Please provide evidence of any special license or permits you needed to operate your business.
5. If you were to undertake this business or project again at a future time, is there anything you would change or do differently? Why?
6. Explain how this business or project demonstrates your "Entrepreneurial Spirit".
7. Documentation, materials, references, testimonials, photos and/or exhibits should be included (as appropriate) to support your application.

Please note: We recommend that a teacher, guidance counselor, school administrator or parent/guardian proofread your application and all documentation prior to submission.

***** End of application *****